

**Palliser Convention**  
**Profit & Loss Budget vs. Actual**  
 July 1 through December 1, 2015

	Jul 1 - Dec 1, 15	Budget
<b>Income</b>		
CONVENTION REGISTRATION FEES	107,846.43	270,000.00
EXHIBITOR FEES	28,155.45	75,000.00
INVESTMENT INCOME	53.38	400.00
MISCELLANEOUS	0.00	150.00
REBATES	0.00	5,000.00
SUPPLEMENTARY REGISTRATION FEES	0.00	500.00
<b>Total Income</b>	<b>136,055.26</b>	<b>351,050.00</b>
<b>Expense</b>		
<b>1 PLANNING</b>		
Bank charges/paypal	506.71	1,400.00
Conference	0.00	500.00
Depreciaton/amortization	0.00	3,900.00
Equipment Repairs	47.62	100.00
Honoraria and Gifts	4,254.00	12,000.00
Meetings	12,370.16	48,000.00
Professional fees	500.00	500.00
Provincial Meetings net	0.00	1,200.00
Publicity, website, evaluations	2,500.00	5,000.00
Release Time	87.14	7,000.00
Stationery supplies print post	665.57	3,500.00
Summer conference net	1,554.47	4,000.00
Telephone Fax Internet	0.00	4,200.00
Webhosting	1,071.16	3,600.00
<b>Total 1 PLANNING</b>	<b>23,556.83</b>	<b>94,900.00</b>
<b>2 CONVENTION EVENT</b>		
Advertising/promotion/publicity	0.00	3,500.00
Audio visual	0.00	50,000.00
Convention board member expense	0.00	14,000.00
Exhibit costs	0.00	58,000.00
Facility rental	0.00	50,000.00
Program booklet/lanyard	0.00	150.00
<b>Social events</b>		
Luncheons	0.00	6,500.00
President's reception	0.00	4,000.00
<b>Total Social events</b>	<b>0.00</b>	<b>10,500.00</b>
<b>Speaker costs</b>		
Expenses	0.00	23,000.00
Fees/honoraria/gifts	0.00	70,000.00
Release cost	0.00	2,000.00
<b>Total Speaker costs</b>	<b>0.00</b>	<b>95,000.00</b>
<b>Total 2 CONVENTION EVENT</b>	<b>0.00</b>	<b>281,150.00</b>
<b>Total Expense</b>	<b>23,556.83</b>	<b>376,050.00</b>
<b>Net Income</b>	<b>112,498.43</b>	<b>-25,000.00</b>

**Palliser Convention  
 Balance Sheet  
 As of December 1, 2015**

	<u>Dec 1, 15</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Chequing/Savings	
CREDIT UNION	211,819.98
<b>Total Chequing/Savings</b>	<u>211,819.98</u>
Accounts Receivable	
Accounts Receivable	19,698.00
<b>Total Accounts Receivable</b>	<u>19,698.00</u>
<b>Other Current Assets</b>	
CREDIT UNION SHARES	64.79
<b>PREPAID CONVENTION EXPENSES</b>	
2016 David Posen	3,937.50
Prepaid Fairmont Palliser15-16	1,000.00
Prepaid Fairmont Palliser16-17	1,000.00
Prepaid Hyatt Rent 2015	3,000.00
Prepaid Telus Rent 2016	5,000.00
<b>Total PREPAID CONVENTION EXPENS...</b>	<u>13,937.50</u>
<b>Total Other Current Assets</b>	<u>14,002.29</u>
<b>Total Current Assets</b>	245,520.27
<b>Fixed Assets</b>	
<b>CAPITAL ASSETS</b>	11,610.05
<b>Total Fixed Assets</b>	<u>11,610.05</u>
<b>TOTAL ASSETS</b>	<b><u><u>257,130.32</u></u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Other Current Liabilities	
GST/HST Payable	5,684.96
<b>Total Other Current Liabilities</b>	<u>5,684.96</u>
<b>Total Current Liabilities</b>	<u>5,684.96</u>
<b>Total Liabilities</b>	5,684.96
<b>Equity</b>	
OPENING BAL EQUITY JUL 1, 2011	128,540.41
RETAINED EARNINGS	10,406.52
Net Income	112,498.43
<b>Total Equity</b>	<u>251,445.36</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>257,130.32</u></u></b>