

**Palliser Convention  
 Balance Sheet  
 As of 24 May 2017**

	24 May 17
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Chequing/Savings</b>	
CREDIT UNION	147,191.39
<b>Total Chequing/Savings</b>	147,191.39
<b>Accounts Receivable</b>	
Accounts Receivable	2,155.70
<b>Total Accounts Receivable</b>	2,155.70
<b>Other Current Assets</b>	
CREDIT UNION SHARES	89.95
<b>PREPAID CONVENTION EXPENSES</b>	
Prepaid Fairmont Palliser 18-20	3,000.00
Prepaid Hyatt Rent 2018	3,000.00
Prepaid Hyatt Rent 2019 2020	6,000.00
<b>Total PREPAID CONVENTION EXPENSES</b>	12,000.00
<b>Total Other Current Assets</b>	12,089.95
<b>Total Current Assets</b>	161,437.04
<b>Fixed Assets</b>	
ACCUMULATED DEPRECIATION	-3,439.85
CAPITAL ASSETS	11,509.85
<b>Total Fixed Assets</b>	8,070.00
<b>TOTAL ASSETS</b>	<b>169,507.04</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
DEFERRED REVENUE	
2018 Pre-Paid Booth Rental	3,240.00
<b>Total DEFERRED REVENUE</b>	3,240.00
<b>GST/HST Payable</b>	44.92
<b>Total Other Current Liabilities</b>	3,284.92
<b>Total Current Liabilities</b>	3,284.92
<b>Total Liabilities</b>	3,284.92
<b>Equity</b>	
OPENING BAL EQUITY JUL 1, 2011	128,540.41
RETAINED EARNINGS	-3,289.04
Net Income	40,970.75
<b>Total Equity</b>	166,222.12
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>169,507.04</b>

**Palliser Convention**  
**Profit & Loss Budget vs. Actual**  
**1 July 2016 through 24 May 2017**

	1 Jul '16 - 24 May 17	Budget
<b>Income</b>		
CONVENTION REGISTRATION FEES	330,694.32	316,797.00
EXHIBITOR FEES	80,575.00	73,000.00
INVESTMENT INCOME	130.24	200.00
MISCELLANEOUS	300.00	150.00
REBATES	4,374.78	5,000.00
SPONSORSHIPS/DONATIONS	4,200.00	0.00
SUPPLEMENTARY REGISTRATION FEES	658.00	500.00
<b>Total Income</b>	<b>420,932.34</b>	<b>395,647.00</b>
<b>Gross Profit</b>	<b>420,932.34</b>	<b>395,647.00</b>
<b>Expense</b>		
<b>1 PLANNING</b>		
Bank Charges	0.00	50.00
Bank charges/paypal	1,307.06	1,400.00
Conference	599.11	500.00
Depreciaton/amortization	0.00	3,900.00
Equipment Repairs	40.00	100.00
Honoraria and Gifts	7,681.97	12,000.00
Meetings	35,190.80	42,000.00
Professional fees	500.00	500.00
Provincial Meetings net	166.02	1,000.00
Publicity, website, evaluations	2,500.00	5,000.00
Release Time	4,906.50	6,000.00
Stationery supplies print post	1,353.58	2,500.00
Summer conference net	1,104.05	4,000.00
Telephone Fax Internet	4,114.28	4,200.00
Webhosting	3,300.81	3,800.00
<b>Total 1 PLANNING</b>	<b>62,764.18</b>	<b>86,950.00</b>
<b>2 CONVENTION EVENT</b>		
Advertising/promotion/publicity	170.00	3,000.00
Audio visual	68,530.00	53,000.00
Convention board member expense	16,095.59	12,700.00
Exhibit costs	65,926.25	62,000.00
Facility rental	46,720.48	45,000.00
Facility Wifi	861.00	1,600.00
<b>Social events</b>		
Luncheons	8,732.52	7,000.00
President's reception	4,464.88	4,000.00
<b>Total Social events</b>	<b>13,197.40</b>	<b>11,000.00</b>
<b>Speaker costs</b>		
Expenses	24,746.07	25,000.00
Fees/honoraria/gifts	78,304.51	70,000.00
Release cost	2,646.11	3,000.00
<b>Total Speaker costs</b>	<b>105,696.69</b>	<b>98,000.00</b>
<b>Total 2 CONVENTION EVENT</b>	<b>317,197.41</b>	<b>286,300.00</b>
<b>Total Expense</b>	<b>379,961.59</b>	<b>373,250.00</b>
<b>Net Income</b>	<b>40,970.75</b>	<b>22,397.00</b>