

Palliser Convention Profit & Loss Budget vs. Actual

July 2023 through June 2024
Prelim-Budget

	<u>Jul '22 - Jun 23</u>	<u>Jul '23 - Jun 24</u>
Income		
CONVENTION REGISTRATION FEES	378,395.20	375,000.00
EXHIBITOR FEES	53,832.08	70,000.00
INVESTMENT INCOME	630.45	500.00
MISCELLANEOUS	50.00	450.00
REBATES	5,157.31	3,500.00
SPONSORSHIPS/DONATIONS	0.00	1.00
SUPPLEMENTARY REGISTRATION FEES	1,457.41	500.00
Total Income	<u>439,522.45</u>	<u>449,951.00</u>
Gross Profit	439,522.45	449,951.00
Expense		
1 PLANNING		
Bank Charges	175.00	200.00
Bank charges - paypal	656.67	1,000.00
Conference	0.00	1,500.00
Depreciaton/amortization	7,143.99	7,600.00
Equipment Repairs	121.79	1,000.00
Gifts	711.53	1,000.00
Honoraria	12,488.81	7,000.00
Honoraria Contract Exec Assist	26,500.00	26,500.00
Honoraria Executive	13,856.06	13,860.00
Meetings	52,070.37	52,000.00
Professional fees	760.00	1,000.00
Provincial Meetings net	72.92	500.00
Release Time	4,736.60	7,000.00
Stationery supplies print post	4,991.90	3,500.00
Summer conference net	1,225.45	2,500.00
Telephone Fax Internet	5,168.10	5,500.00
Webhosting	3,941.15	3,900.00
Total 1 PLANNING	<u>134,620.34</u>	<u>135,560.00</u>
2 CONVENTION EVENT		
Advertising/promotion/publicity	2,246.42	1,500.00
Audio visual	103,348.10	100,000.00
Convention board member expense	20,403.69	20,000.00
Exhibit costs	70,916.00	70,000.00
Facility rental	56,772.55	61,000.00
Facility Wifi	1,208.00	1,500.00
Social events		
Luncheons	10,547.40	11,000.00
Orientation Meeting	6,526.20	5,000.00
Welcome breakfast New Delegates	0.00	0.00
Total Social events	<u>17,073.60</u>	<u>16,000.00</u>
Speaker costs		
Expenses	24,403.67	22,000.00
Fees honoraria gifts	95,263.36	100,000.00
Speaker Substitute costs	711.97	1,000.00
Total Speaker costs	<u>120,379.00</u>	<u>123,000.00</u>
Total 2 CONVENTION EVENT	<u>392,347.36</u>	<u>393,000.00</u>
Total Expense	<u>526,967.70</u>	<u>528,560.00</u>
Net Income	<u><u>-87,445.25</u></u>	<u><u>-78,609.00</u></u>