Palliser Convention Profit & Loss Budget vs. Actual July 2021 through June 2022

| | Jul '21 - Jun 22 | Budget |
|---|------------------|--------------|
| Income | | |
| CONVENTION REGISTRATION FEES | 187,812.00 | 370,000.00 |
| EXHIBITOR FEES | 1,480.96 | 3,000.00 |
| INVESTMENT INCOME | 146.32 | 550.00 |
| MISCELLANEOUS | 201.05 | 200.00 |
| REBATES | 775.50 | 1.00 |
| SPONSORSHIPS/DONATIONS | 0.00 | 1.00 |
| SUPPLEMENTARY REGISTRATION FEES | 0.00 | 1.00 |
| Total Income | 190,415.83 | 373,753.00 |
| Gross Profit | 190,415.83 | 373,753.00 |
| Expense | | |
| 1 PLANNING | | |
| Bank Charges | 33.25 | 1.00 |
| Bank charges - paypal | 100.13 | 350.00 |
| Conference | 0.00 | 1,000.00 |
| Depreciaton/amortization | 0.00 | 7,500.00 |
| Equipment Repairs | 257.50 | 1,200.00 |
| Honoraria and Gifts | 17,490.00 | * |
| | • | 28,500.00 |
| Meetings | 8,771.90 | 25,000.00 |
| Professional fees | 800.00 | 1,000.00 |
| Provincial Meetings net | 39.98 | 1.00 |
| Release Time | 3,495.87 | 12,000.00 |
| Salaries | 14,000.00 | 26,500.00 |
| Stationery supplies print post | 1,840.48 | 3,000.00 |
| Summer conference net | 766.68 | 1,000.00 |
| Telephone Fax Internet | 0.00 | 5,500.00 |
| Webhosting | 1,589.87 | 3,700.00 |
| Total 1 PLANNING | 49,185.66 | 116,252.00 |
| 2 CONVENTION EVENT | | |
| Advertising/promotion/publicity | 0.00 | 1.00 |
| Audio visual | 0.00 | 45,000.00 |
| Cancellation Fee Fairmont Pall | 0.00 | 3,585.00 |
| Convention board member expense | 0.00 | 1.00 |
| Exhibit costs | 0.00 | 1.00 |
| Facility rental | 0.00 | 1.00 |
| Facility Wifi | 0.00 | 1.00 |
| Hyatt cancellation fee | 51,661.00 | 51,661.00 |
| Social events | 31,001.00 | 31,001.00 |
| Luncheons | 0.00 | 1.00 |
| | | |
| Other social events | 0.00 | 2,000.00 |
| President's reception Welcome breakfast New Delegates | 0.00 0.00 | 1.00 1.00 |
| Total Social events | 0.00 | 2,003.00 |
| Speaker costs | | |
| Expenses | 0.00 | 500.00 |
| Expenses Fees honoraria gifts | 1,937.81 | 110,000.00 |
| Release cost | 118.98 | 1,000.00 |
| Total Speaker costs | 2,056.79 | 111,500.00 |
| Total 2 CONVENTION EVENT | 53,717.79 | 213,754.00 |
| Total Expense | 102,903.45 | 330,006.00 |
| Net Income | 87,512.38 | 43,747.00 |
| = | | |

Palliser Convention Balance Sheet

As of January 27, 2022

| | Jan 27, 22 |
|---|--|
| ASSETS Current Assets Chequing/Savings | |
| CREDIT UNION | 400,615.57 |
| Total Chequing/Savings | 400,615.57 |
| Accounts Receivable Accounts Receivable | 694.58 |
| Total Accounts Receivable | 694.58 |
| Other Current Assets CREDIT UNION SHARES PREPAID CONVENTION EXPENSES 2022 DR. MICHAEL UNGAR 2022 MICHELLE GOOD MAC E1 ROOM PRES RECORD 2022 Prepaid Fairmont Palliser 21-23 Prepaid Telus Rent 2021 | 3,250.00 4,500.00 540.00 1,000.00 5,000.00 |
| Total PREPAID CONVENTION EXPENSES | 14,290.00 |
| Total Other Current Assets | 14,481.17 |
| Total Current Assets | 415,791.32 |
| Fixed Assets ACCUMULATED DEPRECIATION CAPITAL ASSETS | -1,273.00 20,819.31 |
| Total Fixed Assets | 19,546.31 |
| TOTAL ASSETS | 435,337.63 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities GST/HST Payable | 9,298.76 |
| Total Other Current Liabilities | 9,298.76 |
| Total Current Liabilities | 9,298.76 |
| Total Liabilities | 9,298.76 |
| Equity OPENING BAL EQUITY JUL 1, 2011 RETAINED EARNINGS Net Income | 128,540.41 209,986.08 87,512.38 |
| Total Equity | 426,038.87 |
| TOTAL LIABILITIES & EQUITY | 435,337.63 |